

Sea-Cargo is a leading logistics provider in the North-Sea market. Our head office is located in the heart of the scenic west coast of Norway - an area known for international shipping and maritime industry. Sea-Cargo is complemented by a fully owned agency structure with offices in Norway, Denmark, Sweden, UK, the Netherlands and Poland. With ownership of vessels, terminals and distribution networks, Sea-Cargo offer comprehensive shipping and logistics services including regular ro-ro liner service, warehousing, stock management, distribution, heavy lift, modern handling equipment, ships agency and tailor-made door to door solutions.

## **GENERAL MANAGER -** GOTHENBURG, SWEDEN

Sea-Cargo is expanding and we are now recruiting the full time position of General Manager for our new swedish office, where we will set up operations as of January 2021. As the General Manager you will be responsible for the daily operations, ensuring consistent high level service quality and customer satisfaction, cost efficient operations and compliance with company policies and procedures. The position is reporting to senior head office management.

## **Responsibilities**

- Control of local operations in Sweden
- Development of new liner service
- Sales to current and new customers
- Travelling to meet clients
- Management and recruitment of locally based personnel
- Appointment of local subcontractors for land based services
- Regular reporting to senior head office management

## **Experience & skills**

- Fluent in English and a Scandinavian language essential
- Knowledge of the scandinavian freight market
- Knowledge of short sea shipping
- Preffered knowledge of the polish freight market
- Excellent communications and presentation skills required
- Ability to communicate well and build working relationships
- Knowledge of road transport and customs processes
- Knowledge in ships agency and vessel activities
- Proven computer proficiency with MS Office and logistics/management systems

We offer competitive remuneration packages, good pension and insurance schemes. If you have any questions, please contact Dag Tarberg, tel: +47 47 66 50 76. Send your application and CV in english to dag.tarberg@sea-cargo.no